



HANNA

**LICENSING AND
REGULATORY OFFICER &
ORBIT ANALYST**

ATLAS SPACE OPERATIONS, INC.



STEM Career

CORE TASKS

- Coordinate with various countries' spectrum offices
- Assist sales team in developing proposals by determining best ground stations to use
- Communicate information in writing so customers understand and our projects are successful
- Keep licensing requirements and processes updated

OUTLOOK



**Increase in
job demand**

**Check out other
occupations like
Sales Engineer or
Compliance Officer**



ANNUAL SALARY RANGE

\$40,920–\$102,450

MICHIGAN



\$42,670–\$96,210

**NORTHWESTERN
MICHIGAN**

- Salary information from O*net

Hanna uses her education to think differently in her career:

My education is in math.

I use it to solve complex problems in unique ways.

**I have to think in non-conventional ways to get
the customers the support they need.**

HIGH SCHOOL CAREER TECH OPTIONS

- Charlevoix Emmet ISD Career Tech Programs: Aviation Science and Technology; Business Administration and Management
- Northwest Education Services Career Tech Center: Engineering Academy; Business Careers
- Wexford Missaukee ISD Career Tech Center: Business Management Administration



**LICENSING OFTEN STARTS WITH AN
INDUSTRY BACKGROUND AND
LIKELY SOME BUSINESS EDUCATION**

- Baker College
- Kirtland Community College
- North Central Michigan College
- Northwestern Michigan College
- Westshore Community College
- University Center (NMC):
 - Davenport University (Business)
 - Ferris State University (Business)

FOCUSING ON CAREERS NEAR YOU



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