



ROB

REGIONAL DIRECTOR OF BUSINESS SERVICES

NETWORKS NORTHWEST

CORE TASKS

- Directing and overseeing program operations for Northwest Business Services Teams
- Working with Chief Program Officer on the visionary and strategic direction of the team
- Establishing and maintaining effective working relationships with federal, state, and local personnel

OUTLOOK



**Increase in
job demand**

Check out other
occupations like
HR Generalist or
Sales Engineer



ANNUAL SALARY RANGE

\$52,750–\$143,520

MICHIGAN



• Salary information from O*net

\$35,170–\$112,280

**NORTHWESTERN
MICHIGAN**

Rob's thoughts on classes that were surprisingly helpful:



History courses actually taught me a very valuable skill; research. In our line of work, we are being ask to solve issues or answer questions that employers need help navigating. As you can imagine, we don't have all the answers at our finger tips, but we will do the research to find the answer or how we can tackle the issue that our customer is having. Knowing where to go to find answers is a skill our team must work to perfect.



HIGH SCHOOL CAREER TECH OPTIONS

- Charlevoix Emmet ISD Career Tech Programs: Business Administration and Management; Marketing Sales and Service
- Northwest Education Services Career Tech Center: Business Careers
- Wexford Missaukee ISD Career Tech Center: Business Management Administration; Hospitality, Retailing and Entrepreneurship



BUSINESS MANAGERS OFTEN HAVE HUMAN RESOURCES OR BUSINESS DEGREES AND EXPERIENCE

- Baker College
- Kirtland Community College
- North Central Michigan College
- Northwestern Michigan College
- Westshore Community College
- University Center (NMC):
 - Davenport University
 - Ferris State University

FOCUSING ON CAREERS NEAR YOU



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