



EMMA

SALES REPRESENTATIVE

THE CONCRETE SERVICE



I love what I do!

CORE TASKS

- Help homeowners, masons, and landscapers get the products they need for their projects
- Design various types of projects such as retaining walls, interior and exterior stone veneer, and patios

OUTLOOK



Increase in job demand

Check out other occupations like a **Mason or Outreach Coordinator**



ANNUAL SALARY RANGE

\$29,830–\$127,00

MICHIGAN



\$30,670–\$116,060

NORTHWESTERN MICHIGAN

- Salary information from O*net

What Emma loves about her job:

I've come to love the industry...the best parts of my day are dealing with different people, different customers, and different projects. I like how every day is different!

HIGH SCHOOL CAREER TECH OPTIONS

- Charlevoix Emmet ISD Career Tech Programs: Business Administration and Management; Marketing Sales and Service
- Northwest Education Services Career Tech Center: Business Careers
- Wexford Missaukee ISD Career Tech Center: Business Management Administration; Hospitality, Retailing and Entrepreneurship



SALES REPRESENTATIVES MAY START WITH ON THE JOB TRAINING, INDUSTRY EXPERIENCE, OR SOME EDUCATION IN BUSINESS

- Baker College
- Kirtland Community College
- North Central Michigan College
- Northwestern Michigan College
- Westshore Community College
- University Center (NMC):
 - Davenport University
 - Ferris State University

FOCUSING ON CAREERS NEAR YOU



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